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1. 1 201 31 201 .

1.

2 KEY FINANCIAL DATA AND CHANGES IN SHAREHOLDERS

2.1 Ke acc f a a d f a c a d ca

Uni : RMB hǒ sand

	T e Re Pe d (f Ja a Ma c 2018)	C ep d pe d f a ea (f Ja a Ma c 2017)	C a e f e c ep d pe d f a ea e Re Pe d (%)
	1 ,2 3, 3	14,	31.1 %
	44 ,2		

No e:

201 2 201 201 □

(201 . 30)

1,1 ,000 2 20,000

N ec p f / e a d a

Uni : RMB hŏ sand

I e	A f e be f ea e e d f e Rep Pe d
( )	21, 1 41,00
	130,
/( ) □	10 , 1
	1 2
	(1 , 3)
( )	(24,4)
T a	**275,350**

.1 (.1)

□ .1

.1

2.2 T a be f a e de a d e a e d f e p e a e de a a e e d f e Rep Pe d

(1) T a be f d a a e de a d a e de fp efe e ce a e e ed a d a e d f p e a e de

2,3 2,3 2

13

( )

S a e d f p e a e de a a ee d f e Rep Pe d

Na e f a e de	Na e f a e de	Pe ce a e f a e d	N be f a e d (a e)	N be f a e e c ed	Ped ed f e a e Sa N be
(i 1)		%	1, 24, 24,010		
(i 2)		14.4 %	432,h 1, 43		
		2.34%	, 3 , 0		
		1.2 %	3 , 3, 00		
		0.31%	,2 2,400		
		0.31%	,211, 00		
		0.31%	,1 0,300		
		0.30%	,0 4,100		
		0.30%	,03 ,		
		0.30%	,000		

(T40)

Name of Shareholder	Number of Shares Held	Type of Shares	Number
[illegible] (Note 1)	1,411,0		1,411,0
	,312,401		,312,401
[illegible] (Note 2)	432,1 1, 43		432,1 1, 43
	3 , 0		3 , 0
	3 3, 00		3 3, 00
	,2 2,400		,2 2,400
	,211, 00		,211, 00
	,1 0,300		,1 0,300
	,0 4,100		,0 4,100
	,03 ,[illegible]		,03 ,[illegible]
	,000		,000

( )

1 [illegible]

[illegible] - [illegible] 31 201 ,

1,24 24,010 [illegible] ,312,401

1,411,0 [illegible] ( ) 33 1,01

( ), 24 42,1 1

( ) [illegible] 220, 20,0 (2,322,10).

2 31 201 , 220, 20,0

(1) 432,1 1, 43 .

[illegible]

□ [illegible]

[illegible]

(2) Total number of preference shares of Company and aggregate type of preference shares

□ [illegible]

3 SIGNIFICANT EVENTS

3.1 Ca e a f a c a da a a d f a c a d ca d e Re o Pe d a d e ea

201

1 ,2 4 (14,), 31.1 %

44 (10), 12.44%

0.140 (0.1 24), 13.24%.

201 ,

0. (,)0. ( )0

☒ 201

303 (4 3)

3 .3 %. 00

( )

10

201 00-

0

☒ 201 ,

1 (1),

1 .22%.

☒ 201 ,

& 2,413 (1 2) ☒

3 2%,

3 (0),

4 %.

☒ 201 , ☒

☒

4 3

☒

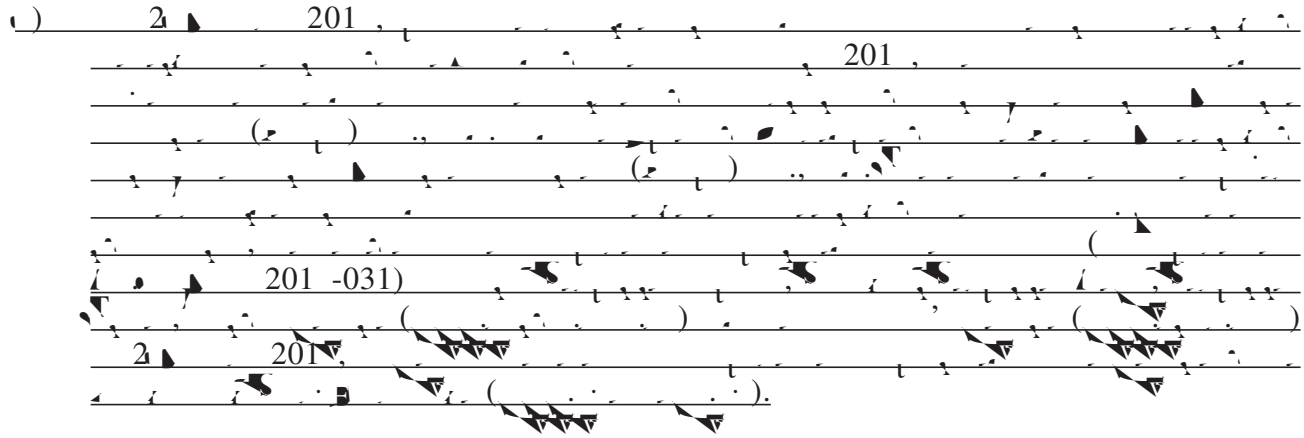
Uni : RMB hő sand

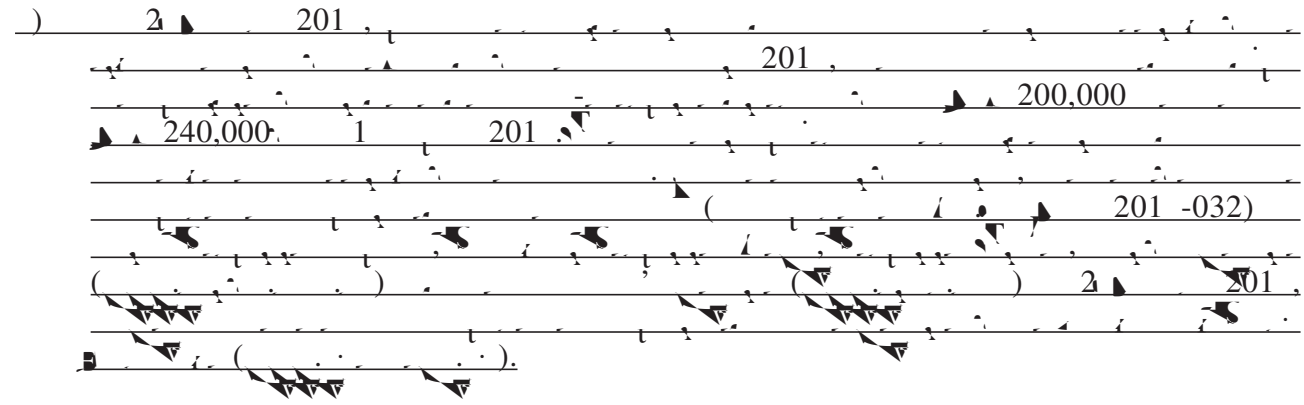
3) 12 201 ,
201
343,31 ,321
201 201
( )
201 -014 201 -01)
( ) 12 201 ,
( ).

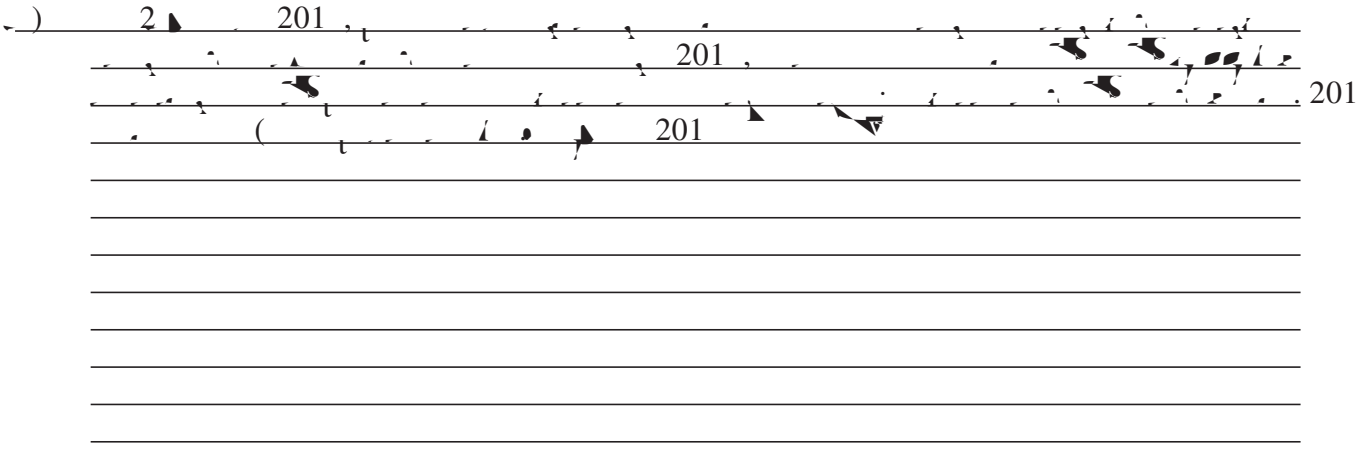
4) 12 201 ,
201 ,
( ) (-)
44 43 2% (首中投資管理有限公司)
( ) ( ),
(201 -014 201 -01)
( ) ( ) 12 201 ,
( ).

) 2 201 ,
201 ,
(201 -030)
( )
( ) 2 201 ,
( ).

) 2 201 ,
201 ,
201
(201
30)
14 . 22
23 . 24
. 3
. 12
1 201 .
(201 -
02)
( ) ( ) 2
201 ,
( ). 3.10
.







11) 23 201 [illegible] (201 -0 2, 201 -00 , 201 -034 201 -043) ( ) ( ) 4 201 201 , 2 201 . 23 201 [illegible] ( ).

S a f f ca e e	Da e f d c e	Sea c de f e e a e a ce e d c e eb e
[illegible]	1 201	[illegible]
[illegible]	11 201 201 2 201 12 201	
[illegible]	12 201 2 201	
[illegible]	2 201 2 201	
[illegible]	2 201	
[illegible]	12 201 2 201 2 201	
[illegible]	23 201	
[illegible]	4 201 201 2 201 23 201	

3.7 Re e f ecep f e ea c , c ca a d e e d e Rep Pe d

Da e f ecep	M de f ecep	Typ e f pa ece ed	Sea c de f eba c f a e ea c ed
1 201			
23 201			
2 201			
31 201			
201			
201			
201			
2 201			201

3.8 N -c p a e e a a a ee

□

3.9 U a f ef d f e ed C pa f -pe a p p e b ec a e de a d e a ed p a e

□

3.10 Rea f c a e acc p c e a d c ec f acc e

(1) C a e acc p c e e a f a c a e

201 , . 22 . 23 . 24 . 3

(**Ne S a da d f F a c a I e**).

201 2 201

1 201

(1) (2)

(3)

201 .

(2) C a e acc p c e e a e e e

201 , . 14 (**Ne S a da d f Re e e**).

201 2 201

31.1 .3 .1 1 333 (201 4 0.02 0.0 4 30 4

( )2 ( )1

4 FINANCIAL STATEMENTS

4.1 F a c a a e e

4.1.1 C ns lidated Balance Sheet (unaudited)

Uni : RMB h sand

I e	C ba a ce (A a 31 Ma c 2018)	(31 201)
C e a e :		
	9,474,677	,314
	634,085	1 40.8
	1,243,520	1,3 4

6m 0 0 m 0 l S Q

4.1.1 C ns lidated Balance Sheet (unaudited)(c ntinued)

Uni : RMB h sand

I e	C ba a ce (A a 31 Ma 2018)	(31 201)
C e ab e :		
	19,311,170	1 ,31 ,34
	17,478	3,02
	1,177,705	1 ,4
	13,360,986	12,21 ,311
	4,905,240	4 24,0
	2,312,241	2 13,4 2
	1,198,987	1,3 3
	608,304	3 3
	41,479	2 4,434
	6,352,554	4 41
		14 0
	1,243,256	1,214 04
	4,045,852	4,0
	1,605,152	0
T a c e ab e	**56,180,404**	1,421
N -c e ab e :		
	36,385	3 0
	24,022,641	24,140,1
	353,774	34 ,2
	14,002	14,12
	808,564	4 ,232
	807,746	01,33
T a -c e ab e	**36,622,815**	3 4 ,1
T a ab e	**92,803,219**	,3 4

4.1.2 Balance Sheet of the Parent Company (unaudited)

Unit: RMB thousand

Item	Closing balance (As at 31 March 2018)	[illegible] (31 [illegible] 201[illegible])
Current assets:		
[illegible]	**3,891,981**	1,3[illegible]
[illegible]	**4,785,264**	4,[illegible]1[illegible]3[illegible]
[illegible]	**12,229,741**	13,1[illegible],142
[illegible]	**1,528**	[illegible]1
Total current assets	**20,908,514**	1[illegible],4[illegible],1
Non-current assets:		
[illegible]	**840,200**	[illegible]
[illegible]	**9,582,817**	3[illegible]0 [illegible],3[illegible]
[illegible]	**143,186**	143,131
[illegible]	**55,321**	[illegible],32[illegible]
[illegible]	**1,117**	1,11[illegible]
[illegible]	**14,142**	14,20[illegible]
[illegible]	**27,022**	2[illegible]2[illegible]
[illegible]	**72,969**	[illegible]3,140
Total non-current assets		

4.1.2 Balance Sheet of the Parent Company (unaudited) (continued)

Unit: RMB thousand

Item	Closing balance (As at 31 March 2018)	(31 [illegible] 201[illegible])
Non-current assets:		
[illegible]	**1,221,000**	1,322,000
[illegible]	**7,986,500**	[illegible],00
[illegible]	**1,986,500**	1[illegible],00
[illegible]	**21,822**	2[illegible]1
Total non-current assets	**9,229,322**	[illegible],333,[illegible]1
Total assets	**17,608,515**	1[illegible]1[illegible]2
Shareholders' equity:		
[illegible]	**2,984,697**	2[illegible]2,[illegible]
[illegible]	**2,058,993**	2,033,043

4.1.3 Consolidated Income Statement (Unaudited)

Unit: RMB thousand

Item	Current period (January to March 2018)	Prior period (January to March 2017)
I. Total Revenue	**19,253,639**	14,[illegible]
II. Total cost of		
	16,712,320	11,[illegible],1
	100,820	[illegible]0,3[illegible]0
	612,531	[illegible],0
	912,440	[illegible],224
	473,345	2[illegible],2[illegible]1
	1,779	[illegible],1[illegible]
	114,772	31,04[illegible]
	131,035	13[illegible]
	8,381	[illegible],1[illegible]1
	21,515	1,1[illegible]
	41,008	2[illegible],20
III. Operating profit	**748,734**	[illegible],33
	28,263	1[illegible]3
	9,511	1,0[illegible]
IV. Total profit	**767,486**	2,0[illegible]2
	183,667	2[illegible]3,[illegible]
V. Net profit	**583,819**	[illegible]1,4[illegible]3
( )	**583,819**	[illegible]1,4[illegible]3
		–
( )	**446,287**	0[illegible],1
	137,532	10[illegible],2

4.1.3 Consolidated Income Statement (Unaudited) (continued)

Unit: RMB thousand

Item	Current period (January to March 2018)	Prior period (January to March 2017)
VI. Other comprehensive income, net of tax	**(389,678)**	[illegible]
[illegible]	**(304,367)**	[illegible]
[illegible]	**(304,367)**	[illegible]
1. [illegible]		
2. [illegible]	**231**	(1,14[illegible])
3. [illegible]	**(1,156)**	1,[illegible]3
4. [illegible]	**(303,442)**	[illegible]4
	(85,311)	[illegible],203
VII. Total comprehensive income	**194,141**	[illegible]14,1[illegible]0
[illegible]	**141,920**	[illegible],1[illegible]
	52,221	1[illegible]
VIII. Earnings per share:		
(I) [illegible] *(RMB per share)*	**0.1409**	0.1[illegible]24
(II) [illegible] *(RMB per share)*	**0.1405**	0.1[illegible]20

Legal representative's authorised person:	*The person in charge of accounting affairs:*	*The head of the accounting department:*
Ma[illegible] B[illegible]a	**Ze[illegible] Ha[illegible]**	**Ze[illegible] Ha[illegible]**

(T40)

4.1.4 Income Statement of the Parent Company (unaudited)

Unit: RMB thousand

Item	Current period (January–March 2018)	Prior period (January–March 2017)
I. Revenue	74,929	2,3
		1,4 2
	615	
	44,923	,430
	349,026	10 , 22
	397	1
	4,741	21 ,20
	9,112	
	4,140	2
II. Operating profit	(301,245)	4, 0
	917	
III. Total profit	(300,328)	4,004
	171	322
IV. Net profit	(300,499)	3, 2
	(300,499)	3, 2
V. Other comprehensive income, after tax		
VI. Total comprehensive income	(300,499)	3, 2

Legal representative's authorised person: Ma B a

The person in charge of accounting affairs: Ze Ha

The head of the accounting department: Ze Ha

4.1.5 Consolidated Cash Flow Statement (unaudited)

Unit: RMB thousand

Item	Current period (January to March 2018)	Prior period (January to March 2017)
I. Cash flows from operating activities:		
	20,384,527	14,4 0,0
	904,692	3 1, 44
	50,965	1 ,2
Sub-total of cash flows from operating activities	**21,340,184**	1 ,4
	19,481,774	13,04 0
	1,733,851	1, 3
	642,056	4 0
	557,411	2 ,14
Sub-total of cash flows from operating activities	**22,415,092**	1 ,3 4, 31
Net cash flows from operating activities	**(1,074,908)**	,4
II. Cash flows from investing activities:		
	500,000	00
	887	12, 2
	66,289	11, 3
	126,743	–
	160,000	–
Sub-total of cash flows from investing activities	**853,919**	2 ,30
	1,037,666	3,
	600,000	1, 32
Sub-total of cash flows from investing activities	**1,637,666**	1,4 0
Net cash flows from investing activities	**(783,747)**	(1,4 4,301)

4.1.5 Consolidated Cash Flow Statement (unaudited) (continued)

Unit: RMB thousand

Item	Current period (January to March 2018)	Prior period (January to March 2017)
III. Cash flows from financing activities:		
	28,562	1,000
	28,562	1,000
	15,350,172	14,[illegible]1,20
	1,401	2,[illegible]43
Sub-total of cash inflows from financing activities	**15,380,135**	14,[illegible],[illegible]3
	9,014,029	12,[illegible]4,[illegible]1
	589,100	2[illegible],[illegible]
	207,429	–
Sub-total of cash outflows from financing activities	**9,603,129**	12,[illegible]2,01
Net cash flows from financing activities	**5,777,006**	2,[illegible]4,0[illegible]2
IV. Effect of exchange rate changes on cash and cash equivalents		

(T40)

4.1.6 Cash Flow Statement of the Parent Company (unaudited)

Unit: RMB thousand

Item	Current period (January to March 2018)	Prior period (January to March 2017)
I. Cash flows from operating activities:		
	160,622	152,244
	3,304,016	2,330,971
Sub-total of cash flows from operating activities	**3,464,638**	2,423,215
	26,698	23,754
	7,876	3,514
	3,282,436	2,[illegible]
Sub-total of cash flows from operating activities	**3,317,010**	2,[illegible]
Net cash flows from operating activities	**147,628**	([illegible]2)
II. Cash flows from investing activities:		
	706,933	4,[illegible]00,000
	329	1,[illegible]0,[illegible]3
	3,495	
	40,000	–
Sub-total of cash flows from investing activities	**750,757**	4,[illegible]0,[illegible]3
	4,988	[illegible],024
	500,000	[illegible],200,000
	1,800,000	300,000
Sub-total of cash flows from investing activities	**2,304,988**	[illegible],0[illegible],024
Net cash flows from investing activities	**(1,554,231)**	([illegible]4,[illegible]2[illegible])

4.1.6 Cash Flow Statement of the Parent Company (unaudited) (continued)

Unit: RMB thousand

Item	Current period (January to March 2018)	Prior period (January to March 2017)
III. Cash flows from financing activities:		
	2,375,000	2,400,000
Sub-total of cash inflows from financing activities	**2,375,000**	2,400,000
	196,000	2,000,000
	39,209	103,300
Sub-total of cash outflows from financing activities	**235,209**	2,003,300
Net cash flows from financing activities	**2,139,791**	396,700
IV. Effect of exchange rate changes on cash and cash equivalents	**(2,780)**	1,000
V. Net increase in cash and cash equivalents	**730,408**	(1,014,300)
	335,730	1,349,440
VI. Closing balance of cash and cash equivalents	**1,066,138**	335,140

Legal representative's authorised person:	*The person in charge of accounting affairs:*	*The head of the accounting department:*
Mao Bing	**Zeng Hao**	**Zeng Hao**

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C a I e a a Ma e C a e (G p) C ., L d.

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